



Placement Notification for MBA Finance Specialization

Dated :17th August 2026

Dear students,

This is to inform you that Motilal Oswal Financial Services Ltd. (MOFSL) is hiring FOCO Advisor.

About the Company

Motilal Oswal Financial Services Ltd. (MOFSL) was founded in 1987 as a small sub-broking unit, with just 2 people running the show. Focus on a customer-first attitude, ethical and transparent business practices, respect for professionalism, research-based value investing, and implementation of cutting-edge technology has enabled us to blossom into a 12,000+ member team. Today we are a well-diversified financial services firm offering a range of financial products and services such as Private Wealth, Retail Broking and Distribution, Institutional Broking, Asset Management, Investment Banking, Private Equity, Commodity Broking, Currency Broking, and Home Finance. We have a diversified client base that includes retail customers (including High Net worth Individuals), mutual funds, foreign institutional investors, financial institutions, and corporate clients. We are headquartered in Mumbai and, as of September 2022, had a network spread over 550 cities and towns comprising 2500+ Business Locations operated by our Business Partners, us, and 5.2 Million+ customers.

Key Responsibilities

1. Responsible to generate brokerage primarily through advising clients on their equity portfolio.
2. Develop and maintain a long term relationship with customers to maintain a high level of retention of the existing customers and focus on generating new business.
3. Will need to be constantly updated with the market knowledge.
4. Ensure all the activities are in adherence as per compliance and risk.
5. Keeping the clients updated on their orders.

6. Cross selling Investment products like Mutual fund, SIP, and PMS Etc.
7. Going for meeting the clients if necessary.
8. Acquisition of New KYC through reference and Referral Associate Model.

The Placement Details

1. Name of the Organization – Motilal Oswal Financial Services Ltd.
2. Mode of Job – Work from Office
- 3 Job location – Kolkata / Howrah / Durgapur / Asansol
8. Eligibility of the candidates – Post Graduation in Finance with Basic knowledge in Financial Markets (Equity / Derivatives etc.), (Preference will be given to those with NISM VIII certificate), Excellent communications is a prerequisite for this profile
9. Designation – FOCO Advisor

Contact Placement Department Immediately